

# Compare two loan offers

Fill this locally or print it. Copy figures from written offers, not advertisements. Unknown is not zero. This sheet does not calculate or submit a request.

## 1 Record the same need and two documented offers

Cash needed for the same expense (\$)

Comparison date / offer document date

| Copy from the offer           | Offer A | Offer B |
|-------------------------------|---------|---------|
| Creditor legal name           |         |         |
| Principal (\$)                |         |         |
| Fee withheld (\$)             |         |         |
| Net cash received (\$)        |         |         |
| APR shown (%)                 |         |         |
| Nominal interest rate (%)     |         |         |
| Payment amount (\$)           |         |         |
| Number / frequency            |         |         |
| First / final due date        |         |         |
| Total of payments (\$)        |         |         |
| Other charges / fee treatment |         |         |

Questions or mismatches that must be resolved

Do not substitute a fee-inclusive APR for nominal interest in a simple monthly-interest calculator. Financed fees, irregular periods and unequal payments need their actual schedule.

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WORKED EXAMPLE / Not a product offer or a current Cash-Installment rate.

## 2 Lower payment and lower cost can disagree

Both scenarios below use \$1,000 principal, 24% nominal annual interest and equal monthly periods. A has no fee; B has a hypothetical \$50 fee withheld. The final payment adjusts cent rounding. No financed fees or late charges are included.

| Illustrative figure     | A: 3 months | B: 6 months |
|-------------------------|-------------|-------------|
| Net cash                | \$1,000.00  | \$950.00    |
| Regular payment         | \$346.75    | \$178.53    |
| Total payments          | \$1,040.27  | \$1,071.16  |
| Payments minus net cash | \$40.27     | \$121.16    |

### 1. Cash

Does the offer cover the same bill?

### 2. Payment

Does each date and amount fit?

### 3. Cost

Compare the complete obligation.

A \$1,000 bill remains \$50 short if only \$950 arrives. A lower regular payment alone does not resolve that gap or establish the cheaper offer. The difference above is not an APR calculation.

## 3 Keep a private decision record

What was clarified by the creditor or servicer?

Next action / fallback if neither offer fits

Sources and method: CFPB personal-installment fee guidance, linked from the page above. Examples are original amortization calculations; the written offer controls. No automatic winner is selected.